**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Column1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 12-13 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | | | |
| Membership - Teacher | 4011 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | **44,400** | **49,561** | 1 |
| Membership - Paraprofessional | 4012 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | **3,000** | **2,279** | 2 |
| Membership - Parent/Community | 4013 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | **6,000** | **6,468** | 3 |
| Membership - Student | 4014 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | **2,400** | **2,048** | 4 |
| Membership-Inst/Org/Commercial | 4016 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | **3,600** | **2,747** | 5 |
| Membership - Administrator | 4017 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | **14,400** | **21,339** | 6 |
| Membership - Retired Teacher | 4018 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | **1,848** | **1,639** | 7 |
| Fees-Registration | 4020 | - | 21,625 | - | 52,500 | 25,000 | - | 25,000 | 15,000 | 90,000 | 1,108,000 | 67,500 | 12,500 | **1,417,125** | **1,243,844** | 8 |
| Fees - Exhibitors | 4021 | - | - | - | - | - | - | - | - | - | 56,250 | - | - | **56,250** | **48,500** | 9 |
| Fees - Career Fair | 4022 | - | - | - | - | - | - | - | - | - | 4,400 | - | - | **4,400** | **8,200** | 10 |
| Presenter Fees Annual | 4024 | - | - | - | - | - | - | - | - | - | 16,000 | - | - | **16,000** | **14,700** | 11 |
| Publications | 4030 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | **9,000** | **5,382** | 12 |
| Promotional Items | 4031 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | **8,004** | **8,000** | 13 |
| Sponsors | 4040 | - | - | - | - | - | - | - | - | - | 65,000 | - | - | **65,000** | **44,650** | 14 |
| Other - Contributions | 4041 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | **840** | **3,460** | 15 |
| Other - Advertising | 4042 | - | - | - | - | - | - | - | - | - | 4,500 | - | - | **4,500** | **8,540** | 16 |
| Ticket Sales | 4044 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **6,055** | 17 |
| Hotel Rebates | 4046 | - | - | - | - | - | - | - | - | - | 25,000 | - | - | **25,000** | **19,410** | 18 |
| Other - Mailing Lists | 4047 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | **300** | **268** | 19 |
| Registration Cancellation | 4880 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 20 |
| Interest Income | 4901 | - | - | - | - | - | - | 2,000 | - | - | - | - | 4,500 | **6,500** | **5,000** | 21 |
| Prior Year Income | 4910 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 22 |
| Fundraising Income | 4920 | - | - | - | - | - | - | - | - | - | 4,000 | - | - | **4,000** | **11,505** | 23 |
| Grant Income i3/Sobrato/SF/IME | 4921 | 48,300 | 123,300 | 67,050 | 48,300 | 67,050 | 53,300 | 67,390 | 123,640 | 67,390 | 48,640 | 48,640 | 48,640 | **811,640** | **573,956** | 24 |
| Special Project | 4930 | - | - | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | **140,000** | **147,024** | 25 |
| Other Income | 4990 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 2,015 | 32,265 | 15 | 1,695 | **36,110** | **44,267** | 26 |
| In-Kind Contribution | 4992 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **109,591** | 27 |
| **Total Income** | | **56,131** | **152,756** | **88,881** | **122,631** | **113,881** | **75,131** | **116,221** | **160,471** | **181,221** | **1,385,871** | **137,971** | **89,151** | **2,680,317** | **2,388,434** | **28** |
| | | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | |
| Cost of Sales | | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 29 |
| Purchases/ Membership | 5010 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | **5,621** | **3,263** | 30 |
| Freight Charged to Customers | 4970 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 31 |
| **Total Cost of Sales** | | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | 468 | **5,621** | **3,263** | |
| | | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | |
| | | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | |
| Gross Margin | | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | |
| | | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | |
| Operating Expenses | | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | |
| Salaries & Wages - Salary | 6000 | 64,575 | 64,575 | 65,575 | 65,575 | 65,575 | 65,575 | 66,188 | 66,333 | 66,482 | 66,636 | 66,794 | 66,957 | **790,842** | **693,157** | 32 |
| Salaries & Wages - Hourly | 6005 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | **174,700** | **170,289** | 33 |
| Temporary Help | 6010 | - | - | - | - | - | - | - | - | - | 14,820 | - | - | **14,820** | **10,732** | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Column1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 12-13 Budget | FY12-13 Actuals | |
| Bonus | | - | - | - | - | - | - | - | - | - | - | - | 26,369 | **26,369** | **-** | 35 |
| Payroll Taxes | 6110 | 6,789 | 6,789 | 6,865 | 6,865 | 6,865 | 6,865 | 6,912 | 6,923 | 6,935 | 6,946 | 6,958 | 6,971 | **82,684** | **75,063** | 36 |
| Worker's Compensation | 6120 | 1,060 | 1,060 | 1,074 | 1,074 | 1,074 | 1,074 | 1,082 | 1,084 | 1,086 | 1,088 | 1,090 | 1,092 | **12,938** | **8,697** | 37 |
| Dental Insurance | 6130 | 918 | 918 | 918 | 918 | 918 | 918 | 918 | 918 | 918 | 918 | 918 | 918 | **11,016** | **11,182** | 38 |
| Medical Insurance | 6140 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | 5,741 | **68,888** | **37,877** | 39 |
| Employee Life Insurance | 6150 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | **2,040** | **1,769** | 40 |
| Retirement Plan | 6155 | 1,583 | 1,583 | 1,603 | 1,603 | 1,603 | 1,603 | 1,615 | 1,618 | 1,621 | 1,624 | 1,627 | 1,630 | **19,311** | **20,406** | 41 |
| Vacation Expense | 6170 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 42 |
| Vacation Expense - Hourly | 6172 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 43 |
| Sick Pay Expense - Salary | 6180 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 44 |
| Sick Pay Expense - Hourly | 6182 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 45 |
| Rent Expense | 6200 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 46 |
| Phone Expense | 6210 | 2,330 | 2,330 | 2,330 | 2,330 | 2,330 | 2,330 | 2,330 | 2,330 | 2,330 | 32,330 | 2,330 | 2,330 | **57,960** | **31,926** | 47 |
| Electricity Expense | 6210 | 820 | 820 | 820 | 820 | 820 | 820 | 820 | 820 | 820 | 820 | 820 | 820 | **9,842** | **8,939** | 48 |
| Disposal Expense | 6221 | 126 | 126 | 126 | 126 | 126 | 126 | 126 | 126 | 126 | 126 | 126 | 126 | **1,511** | **1,399** | 49 |
| Gas Expense | 6222 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | **424** | **399** | 50 |
| Janitorial Expense | 6223 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | **6,001** | **6,257** | 51 |
| Security (Alarm) Expense | 6224 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | **1,345** | **1,233** | 52 |
| Insurance Expense | 6230 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | **10,450** | **9,579** | 53 |
| Water Expense | 6240 | 121 | 121 | 121 | 121 | 121 | 121 | 121 | 121 | 121 | 121 | 121 | 121 | **1,455** | **1,352** | 54 |
| Tax & Licenses | 6250 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 2,200 | 800 | 800 | **11,000** | **3,146** | 55 |
| Sales Tax Expense | 6260 | 153 | 153 | 153 | 153 | 153 | 153 | 153 | 153 | 153 | 153 | 153 | 153 | **1,836** | **1,552** | 56 |
| Postage - US Mail | 6300 | 257 | 257 | 257 | 257 | 257 | 257 | 357 | 257 | 1,257 | 10,257 | 257 | 257 | **14,179** | **8,436** | 57 |
| Postage - Freight Shipping | 6301 | 424 | 424 | 424 | 424 | 424 | 424 | 424 | 424 | 424 | 424 | 424 | 424 | **5,088** | **1,514** | 58 |
| Postage - UPS | 6302 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | **1,139** | **1,549** | 59 |
| Postage - Federal Express | 6304 | 102 | 102 | 102 | 102 | 102 | 102 | 102 | 102 | 102 | 102 | 102 | 102 | **1,218** | **427** | 60 |
| Office Supplies Expense | 6310 | 2,950 | 2,950 | 2,950 | 2,950 | 2,950 | 2,950 | 2,950 | 2,950 | 3,950 | 2,950 | 2,950 | 2,950 | **36,400** | **18,795** | 61 |
| Maint. & Repairs: Equipment | 6330 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | **1,557** | **1,457** | 62 |
| Maint. & Repairs:Building | 6331 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | **6,000** | **11,023** | 63 |
| Equipment Rental Expense | 6340 | 2,682 | 2,682 | 2,682 | 2,682 | 4,182 | 2,682 | 4,682 | 4,682 | 2,682 | 67,682 | 4,682 | 4,682 | **106,687** | **108,231** | 64 |
| Activity Supplies | 6400 | 185 | 935 | 185 | 3,685 | 185 | 185 | 185 | 185 | 185 | 5,185 | 185 | 185 | **11,470** | **7,816** | 65 |
| Activity Supplies - Region 1 | 6401 | - | - | - | - | - | - | - | - | - | - | - | 1,200 | **1,200** | **832** | 66 |
| Activity Supplies - Region 2 | 6402 | - | - | - | - | - | - | - | - | - | - | - | 1,200 | **1,200** | **-** | 67 |
| Activity Supplies - Region 3 | 6403 | - | - | - | - | - | - | - | - | - | - | - | 1,200 | **1,200** | **2,152** | 68 |
| Activity Supplies - Region 4 | 6404 | - | - | - | - | - | - | - | - | - | - | - | 1,200 | **1,200** | **1,498** | 69 |
| Activity Supplies - Region 5 | 6405 | - | - | - | - | - | - | - | - | - | - | - | 1,200 | **1,200** | **-** | 70 |
| Decorations | 6410 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | **440** | **702** | 71 |
| Awards & Gifts | 6430 | 290 | 290 | 290 | 290 | 350 | 290 | 350 | 290 | 290 | 11,290 | 550 | 290 | **14,860** | **14,362** | 72 |
| Reprographics | 6440 | 2,345 | 2,345 | 2,345 | 2,345 | 2,345 | 2,345 | 2,345 | 2,345 | 2,345 | 42,345 | 2,345 | 2,345 | **68,140** | **56,979** | 73 |
| Facility Rental | 6450 | 29 | 29 | 29 | 29 | 2,332 | 29 | 3,029 | 2,279 | 29 | 29 | 5,029 | 3,029 | **15,901** | **120,078** | 74 |
| Depreciation Expense | 6501 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | **26,444** | **26,445** | 75 |
| Seminars & Education Expense | 6600 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 484 | **5,720** | **953** | 76 |
| Dues & Subscription Expense | 6610 | 245 | 245 | 245 | 245 | 245 | 245 | 245 | 245 | 245 | 245 | 245 | 245 | **2,940** | **2,905** | 77 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Column1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 12-13 Budget | FY12-13 Actuals | |
| Speaker Fees | 6700 | - | 9,100 | - | 14,000 | - | - | - | - | 54,000 | 20,000 | 24,000 | - | **121,100** | **6,750** | 78 |
| Speaker Travel Costs | 6710 | - | - | - | - | 300 | - | 300 | 300 | - | - | 300 | 300 | **1,500** | **447** | 79 |
| Chapter Rebates | 6720 | - | - | - | - | - | - | - | - | - | - | - | 8,900 | **8,900** | **8,900** | 80 |
| Scholarships - Chapters | 6730 | 77 | 77 | 77 | 77 | 77 | 77 | 10,077 | 77 | 77 | 77 | 77 | 5,077 | **15,920** | **11,920** | 81 |
| Donations & Contributions | 6740 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | **1,200** | **625** | 82 |
| Travel Expense | 6800 | 3,950 | 4,550 | 3,950 | 5,950 | 4,950 | 3,950 | 5,750 | 5,950 | 9,950 | 12,950 | 5,150 | 5,150 | **72,200** | **53,909** | 83 |
| Meals Expense | 6810 | 974 | 974 | 974 | 2,974 | 1,574 | 974 | 1,574 | 1,574 | 974 | 7,974 | 1,574 | 1,574 | **23,683** | **15,087** | 84 |
| Conference Music Show Expense | 6820 | - | - | - | - | - | - | - | - | - | 4,000 | - | - | **4,000** | **4,245** | 85 |
| Food Catering Service | 6840 | - | 2,250 | - | 10,500 | 11,804 | - | 8,000 | 6,100 | - | 140,000 | 12,810 | 3,660 | **195,124** | **224,546** | 86 |
| Lodging Expense | 6850 | 2,243 | 2,243 | 2,243 | 2,243 | 3,128 | 2,243 | 3,183 | 4,004 | 2,243 | 52,243 | 3,343 | 3,243 | **82,606** | **80,882** | 87 |
| Auto Lease | 6860 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 88 |
| Legal Expense | 6900 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | **19,200** | **14,911** | 89 |
| Accounting Expense | 6910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | **22,920** | **22,098** | 90 |
| Bank Charges | 6920 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | **2,700** | **2,650** | 91 |
| Credit Card Charge Fees | 6921 | - | - | - | - | - | - | - | - | - | 22,000 | - | - | **22,000** | **21,072** | 92 |
| Computer Services | 6930 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **224** | 93 |
| Security Services-Conference | 6940 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 94 |
| Other - Services | 6950 | 22,735 | 22,735 | 22,735 | 22,735 | 22,735 | 22,735 | 22,735 | 22,735 | 22,735 | 117,635 | 22,735 | 25,235 | **370,224** | **287,873** | 95 |
| Consultants | 6960 | 5,050 | 5,050 | 5,050 | 5,050 | 5,050 | 5,050 | 5,050 | 5,050 | 5,050 | 8,314 | 5,050 | 5,050 | **63,864** | **15,700** | 96 |
| Advertising Expense | 7000 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | **3,460** | **1,090** | 97 |
| Interest Expense | 7500 | 1,170 | 1,160 | 1,150 | 1,140 | 1,130 | 1,120 | 1,110 | 1,100 | 1,090 | 1,080 | 1,070 | 1,060 | **13,380** | **15,000** | 98 |
| Reserve for Endownment Fund | 7510 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 99 |
| Cash (Over)/Short | 7800 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 100 |
| Losses on NSF Checks | 7810 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 101 |
| Bad Debt Expense | 7820 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 102 |
| Prior Year Expenses | 7830 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 103 |
| Micellaneous Expense | 7840 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 550 | 50 | 50 | **1,100** | **126** | 104 |
| Fines & Penalties | 7850 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 105 |
| Inter-program account | 7910 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 106 |
| In-Kind Expense | 7920 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **109,591** | 107 |
| Indirect Cost | 7930 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 108 |
| Unrealized Gain/Loss on Invest | 7931 | - | - | - | - | - | - | - | - | - | - | - | - | **-** | **-** | 109 |
| **Total Operating Expenses** | | **154,584** | **167,274** | **155,674** | **187,664** | **174,106** | **155,644** | **183,115** | **171,476** | **218,621** | **684,665** | **204,217** | **217,655** | **2,674,696** | **2,378,754** | **110** |
| | | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | |
| **Net income (loss)** | | **(98,922)** | **(14,987)** | **(67,262)** | **(65,502)** | **(60,694)** | **(80,982)** | **(67,362)** | **(11,473)** | **(37,868)** | **700,737** | **(66,714)** | **(128,972)** | **(0)** | **6,417** | **111** |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Headquarters | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | | | 11 |
| Publications | 4030 | | | | | | | | | | | | | | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | | 250 | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | 4,500 | 4,500 | 3,500 | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | 1,680 | 1,680 | 15,806 | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | | | 27 |
| Total Income | | - | - | - | - | - | - | - | - | - | - | - | 6,180 | 6,180 | 19,556 | 28 |
| | | | | | | | | | | | | | | | | |
| Cost of Sales | | | | | | | | | | | | | | | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | | | 31 |
| Total Cost of Sales | | - | - | - | - | - | - | - | - | - | - | - | - | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Gross Margin | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| **Operating Expenses** | | | | | | | | | | | | | | | | |
| Salaries & Wages - Salary | 6000 | 31,237 | 31,237 | 32,237 | 32,237 | 32,237 | 32,237 | 32,237 | 32,237 | 32,237 | 32,237 | 32,237 | 32,237 | 384,846 | 449,046 | 32 |
| Salaries & Wages - Hourly | 6005 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 14,558 | 174,700 | 170,289 | 33 |
| Temporary Help | | | | | | | | | | | | | | | | 34 |
| Bonus | | | | | | | | | | | | | 26,369 | 26,369 | | 35 |
| Payroll Taxes | 6110 | 3,912 | 3,912 | 3,988 | 3,988 | 3,988 | 3,988 | 3,988 | 3,988 | 3,988 | 3,988 | 3,988 | 3,988 | 47,705 | 52,983 | 36 |
| Worker's Compensation | 6120 | 614 | 614 | 627 | 627 | 627 | 627 | 627 | 627 | 627 | 627 | 627 | 627 | 7,498 | 7,170 | 37 |
| Dental Insurance | 6130 | 540 | 540 | 540 | 540 | 540 | 540 | 540 | 540 | 540 | 540 | 540 | 540 | 6,480 | 6,730 | 38 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Headquarters | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Medical Insurance | 6140 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 2,862 | 34,343 | 20,022 | 39 |
| Employee Life Insurance | 6150 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 1,440 | 1,363 | 40 |
| Retirement Plan | 6155 | 916 | 916 | 936 | 936 | 936 | 936 | 936 | 936 | 936 | 936 | 936 | 936 | 11,191 | 15,604 | 41 |
| Vacation Expense | 6170 | | - | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | - | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | - | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | - | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | - | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 15,000 | 19,075 | 47 |
| Electricity Expense | 6210 | 696 | 696 | 696 | 696 | 696 | 696 | 696 | 696 | 696 | 696 | 696 | 696 | 8,350 | 7,447 | 48 |
| Disposal Expense | 6221 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 1,335 | 1,223 | 49 |
| Gas Expense | 6222 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 298 | 273 | 50 |
| Janitorial Expense | 6223 | 358 | 358 | 358 | 358 | 358 | 358 | 358 | 358 | 358 | 358 | 358 | 358 | 4,296 | 4,552 | 51 |
| Security (Alarm) Expense | 6224 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 112 | 1,345 | 1,233 | 52 |
| Insurance Expense | 6230 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 871 | 10,450 | 9,579 | 53 |
| Water Expense | 6240 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 1,237 | 1,134 | 54 |
| Tax & Licenses | 6250 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 9,600 | 2,110 | 55 |
| Sales Tax Expense | 6260 | | - | - | - | - | - | - | - | - | - | - | - | - | | 56 |
| Postage - US Mail | 6300 | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 512 | 719 | 57 |
| Postage - Freight Shipping | 6301 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 288 | 14 | 58 |
| Postage - UPS | 6302 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 1,139 | 1,193 | 59 |
| Postage - Federal Express | 6304 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 218 | 140 | 60 |
| Office Supplies Expense | 6310 | 883 | 883 | 883 | 883 | 883 | 883 | 883 | 883 | 883 | 883 | 883 | 883 | 10,600 | 9,750 | 61 |
| Maint. & Repairs: Equipment | 6330 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 1,557 | 1,457 | 62 |
| Maint. & Repairs:Building | 6331 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 6,000 | 11,023 | 63 |
| Equipment Rental Expense | 6340 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 1,727 | 20,727 | 14,806 | 64 |
| Activity Supplies | 6400 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 120 | 91 | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 240 | 163 | 71 |
| Awards & Gifts | 6430 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 960 | 870 | 72 |
| Reprographics | 6440 | 805 | 805 | 805 | 805 | 805 | 805 | 805 | 805 | 805 | 805 | 805 | 805 | 9,660 | 9,051 | 73 |
| Facility Rental | 6450 | 29 | 29 | 29 | 29 | 29 | 29 | 29 | 29 | 29 | 29 | 29 | 29 | 348 | 321 | 74 |
| Depreciation Expense | 6501 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 2,204 | 26,444 | 26,445 | 75 |
| Seminars & Education Expense | 6600 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 2,400 | - | 76 |
| Dues & Subscription Expense | 6610 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 140 | 1,680 | 1,655 | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 3,600 | 2,354 | 83 |
| Meals Expense | 6810 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 1,083 | 1,083 | 84 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Headquarters | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 420 | 409 | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 19,200 | 14,911 | 89 |
| Accounting Expense | 6910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 1,910 | 22,920 | 22,098 | 90 |
| Bank Charges | 6920 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 225 | 2,700 | 2,650 | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | 224 | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 5,110 | 61,324 | 58,631 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 600 | 500 | 97 |
| Interest Expense/Mortgage | 7500 | 1,170 | 1,160 | 1,150 | 1,140 | 1,130 | 1,120 | 1,110 | 1,100 | 1,090 | 1,080 | 1,070 | 1,060 | 13,380 | 15,000 | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 600 | 126 | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | (3,672) | (3,672) | (3,672) | (3,672) | (3,672) | (3,672) | (3,171) | (3,171) | (3,171) | (3,171) | (3,171) | (3,171) | (41,058) | (46,483) | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **72,861** | **72,851** | **73,951** | **73,941** | **73,931** | **73,921** | **74,412** | **74,402** | **74,392** | **74,382** | **74,372** | **100,731** | **914,148** | **919,036** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **(72,861)** | **(72,851)** | **(73,951)** | **(73,941)** | **(73,931)** | **(73,921)** | **(74,412)** | **(74,402)** | **(74,392)** | **(74,382)** | **(74,372)** | **(94,551)** | **(907,968)** | **(899,480)** | 111 |

**Income**

| | |
|---|---|
| Membership - Teacher | 4011 |
| Membership - Paraprofessional | 4012 |
| Membership - Parent/Community | 4013 |
| Membership - Student | 4014 |
| Membership-Inst/Org/Commercial | 4016 |
| Membership - Administrator | 4017 |
| Membership - Retired Teacher | 4018 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Headquarters** | **GL** | **Jul'13** | **Aug' 13** | **Sep' 13** | **Oct'13** | **Nov'13** | **Dec'13** | **Jan'14** | **Feb'14** | **Mar'14** | **Apr'14** | **May'14** | **Jun'14** | **FY 13-14 Budget** | **FY12-13 Actuals** | |
| Fees-Registration | 4020 | | | | | | | | | | | | | | | |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | | | |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | | | |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | | | |
| Publications | 4030 | | | | | | | | | | | | | | | |
| Promotional Items | 4031 | | | | | | | | | | | | | | | |
| Sponsors | 4040 | | | | | | | | | | | | | | | |
| Other - Contributions | 4041 | | | | | | | | | | | | | | | |
| Other - Advertising | 4042 | | | | | | | | | | | | | | | |
| Ticket Sales | 4044 | | | | | | | | | | | | | | | |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | | | |
| Registration Cancellation | 4880 | | | | | | | | | | | | | | | |
| Interest Income | 4901 | | Interest Income on CD's | | | | | | | | | | | | | |
| Prior Year Income | 4910 | | | | | | | | | | | | | | | |
| Fundraising Income | 4920 | | | | | | | | | | | | | | | |
| Grant Income i3 | 4921 | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Special Project | 4930 | | | | | | | | | | | | | | | |
| Other Income | 4990 | | | | | | | | | | | | | | | |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | | | |
| **Total Income** | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Cost of Sales | | | | | | | | | | | | | | | | |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | | | |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | | | |
| Total Cost of Sales | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| **Gross Margin** | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| **Operating Expenses** | | | | | | | | | | | | | | | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | | | |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Payroll Taxes | 6110 | | | | | | | | | | | | | | | |
| Worker's Compensation | 6120 | | | | | | | | | | | | | | | |
| Dental Insurance | 6130 | | | | | | | | | | | | | | | |
| Medical Insurance | 6140 | | | | | | | | | | | | | | | |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | | | |
| Retirement Plan | 6155 | | | | | | | | | | | | | | | |
| Vacation Expense | 6170 | | | | | | | | | | | | | | | |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | | | |
| Sick Pay Expense - Salary | 6180.01 | | | | | | | | | | | | | | | |
| Sick Pay Expense - Hourly | 6182.01 | | | | | | | | | | | | | | | |
| Rent Expense | 6200 | | | | | | | | | | | | | | | |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Headquarters** | **GL** | **Jul'13** | **Aug' 13** | **Sep' 13** | **Oct'13** | **Nov'13** | **Dec'13** | **Jan'14** | **Feb'14** | **Mar'14** | **Apr'14** | **May'14** | **Jun'14** | **FY 13-14 Budget** | **FY12-13 Actuals** | |
| Phone Expense | 6210 | | | | | | | | | | | | | | | |
| Electricity Expense | 6210 | | | | | | | | | | | | | | | |
| Disposal Expense | 6221 | | | | | | | | | | | | | | | |
| Gas Expense | 6222 | | | | | | | | | | | | | | | |
| Janitorial Expense | 6223 | | | | | | | | | | | | | | | |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | | | |
| Insurance Expense | 6230 | | Liability Insurance-Building & other activities Philadelphia | | | | | | | | | | | | | |
| Water Expense | 6240 | | Arrowhead and Azusa Light and Water Co. | | | | | | | | | | | | | |
| Tax & Licenses | 6250 | | Los Angeles County Tax, Tax on Equipment | | | | | | | | | | | | | |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | | | |
| Postage - US Mail | 6300 | | | | | | | | | | | | | | | |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | | | |
| Postage - UPS | 6302 | | | | | | | | | | | | | | | |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | | | |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | | | |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | | | |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | | | |
| Equipment Rental Expense | 6340 | | Konica Minolta Lease on Copier, and Pitney Bowes Machine Postage | | | | | | | | | | | | | |
| Activity Supplies | 6400 | | | | | | | | | | | | | | | |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | | | |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | | | |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | | | |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | | | |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | | | |
| Decorations | 6410 | | | | | | | | | | | | | | | |
| Awards & Gifts | 6430 | | | | | | | | | | | | | | | |
| Reprographics | 6440 | | Konica Minolta Maintenance agreement for Color and Black and white/supplies | | | | | | | | | | | | | |
| Facility Rental | 6450 | - | - | - | - | - | - | - | - | - | - | - | - | | | |
| Depreciation Expense | 6501 | | Building, Fixtures, Equipment, Computer and Software | | | | | | | | | | | | | |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | | | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | | | |
| Speaker Fees | 6700 | | | | | | | | | | | | | | | |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | | | |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | | | |
| Donations & Contributions | 6740 | | | | | | | | | | | | | | | |
| Travel Expense | 6800 | | | | | | | | | | | | | | | |
| Meals Expense | 6810 | | | | | | | | | | | | | | | |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | | | |
| Food Catering Service | 6840 | | | | | | | | | | | | | | | |
| Lodging Expense | 6850 | | | | | | | | | | | | | | | |
| Auto Lease | 6860 | | | | | | | | | | | | | | | |
| Legal Expense | 6900 | | | | | | | | | | | | | | | |
| Accounting Expense | 6910 | | Annual Audit with Vasquez and Co. | | | | | | | | | | | | | |
| Bank Charges | 6920 | | | | | | | | | | | | | | | |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | | | |
| Computer Services | 6930 | | | | | | | | | | | | | | | |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Headquarters** | **GL** | **Jul'13** | **Aug' 13** | **Sep' 13** | **Oct'13** | **Nov'13** | **Dec'13** | **Jan'14** | **Feb'14** | **Mar'14** | **Apr'14** | **May'14** | **Jun'14** | **FY 13-14 Budget** | **FY12-13 Actuals** | |
| Security Services-Conference | 6940 | | | | | | | | | | | | | | | |
| Other - Services | 6950 | | ADP-Payroll processing, File Keepers, Paul Flores, Whittier Mailing | | | | | | | | | | | | | |
| Consultants | 6960 | | | | | | | | | | | | | | | |
| Advertising Expense | 7000 | | | | | | | | | | | | | | | |
| Interest Expense | 7500 | | Interest Expense on Mortgage Building | | | | | | | | | | | | | |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | | | |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | | | |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | | | |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | | | |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | | | |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | | | |
| Fines & Penalties | 7850 | | | | | | | | | | | | | | | |
| Inter-program account | 7910 | | | | | | | | | | | | | | | |
| In-Kind Expense | 7920 | | | | | | | | | | | | | | | |
| Indirect Cost | 7930 | | | | | | | | | | | | | | | |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | | | |
| Total Operating Expenses | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | | | | | | | | | | | | | | | |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Board Meetings | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | | | | | | | | | | | | | - | - | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | - | - | - | - | - | - | - | - | - | - | - | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | - | - | - | - | - | - | - | - | - | - | - | - | | 33 |
| Temporary Help | 6010 | | - | - | - | - | - | - | - | - | - | - | - | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Board Meetings | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Bonus | | | - | - | - | - | - | - | - | - | - | - | - | - | | 35 |
| Payroll Taxes | 6110 | | - | - | - | - | - | - | - | - | - | - | - | - | | 36 |
| Worker's Compensation | 6120 | | - | - | - | - | - | - | - | - | - | - | - | - | | 37 |
| Dental Insurance | 6130 | | - | - | - | - | - | - | - | - | - | - | - | - | | 38 |
| Medical Insurance | 6140 | | - | - | - | - | - | - | - | - | - | - | - | - | | 39 |
| Employee Life Insurance | 6150 | | - | - | - | - | - | - | - | - | - | - | - | - | | 40 |
| Retirement Plan | 6155 | | - | - | - | - | - | - | - | - | - | - | - | - | | 41 |
| Vacation Expense | 6170 | | - | - | - | - | - | - | - | - | - | - | - | - | | 42 |
| Vacation Expense - Hourly | 6172 | | - | - | - | - | - | - | - | - | - | - | - | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | - | - | - | - | - | - | - | - | - | - | - | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | - | - | - | - | - | - | - | - | - | - | - | - | | 45 |
| Rent Expense | 6200 | | - | - | - | - | - | - | - | - | - | - | - | - | | 46 |
| Phone Expense | 6210 | | - | - | - | - | - | - | - | - | - | - | - | - | | 47 |
| Electricity Expense | 6210 | | - | - | - | - | - | - | - | - | - | - | - | - | | 48 |
| Disposal Expense | 6221 | | - | - | - | - | - | - | - | - | - | - | - | - | | 49 |
| Gas Expense | 6222 | | - | - | - | - | - | - | - | - | - | - | - | - | | 50 |
| Janitorial Expense | 6223 | | - | - | - | - | - | - | - | - | - | - | - | - | | 51 |
| Security (Alarm) Expense | 6224 | | - | - | - | - | - | - | - | - | - | - | - | - | | 52 |
| Insurance Expense | 6230 | | - | - | - | - | - | - | - | - | - | - | - | - | | 53 |
| Water Expense | 6240 | | - | - | - | - | - | - | - | - | - | - | - | - | | 54 |
| Tax & Licenses | 6250 | | - | - | - | - | - | - | - | - | - | - | - | - | | 55 |
| Sales Tax Expense | 6260 | | - | - | - | - | - | - | - | - | - | - | - | - | | 56 |
| Postage - US Mail | 6300 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 480 | 286.61 | 57 |
| Postage - Freight Shipping | 6301 | | - | - | - | - | - | - | - | - | - | - | - | - | | 58 |
| Postage - UPS | 6302 | | - | - | - | - | - | - | - | - | - | - | - | - | | 59 |
| Postage - Federal Express | 6304 | | - | - | - | - | - | - | - | - | - | - | - | - | | 60 |
| Office Supplies Expense | 6310 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 420 | 372.02 | 61 |
| Maint. & Repairs: Equipment | 6330 | | - | - | - | - | - | - | - | - | - | - | - | - | | 62 |
| Maint. & Repairs:Building | 6331 | | - | - | - | - | - | - | - | - | - | - | - | - | | 63 |
| Equipment Rental Expense | 6340 | | - | - | - | - | - | - | - | - | - | - | - | - | | 64 |
| Activity Supplies | 6400 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 300 | 252.94 | 65 |
| Activity Supplies - Region 1 | 6401 | | - | - | - | - | - | - | - | - | - | - | - | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | - | - | - | - | - | - | - | - | - | - | - | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | - | - | - | - | - | - | - | - | - | - | - | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | - | - | - | - | - | - | - | - | - | - | - | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | - | - | - | - | - | - | - | - | - | - | - | - | | 70 |
| Decorations | 6410 | | - | - | - | - | - | - | - | - | - | - | - | - | 182.70 | 71 |
| Awards & Gifts | 6430 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 240 | 147.03 | 72 |
| Reprographics | 6440 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 300 | 266.81 | 73 |
| Facility Rental | 6450 | | - | - | - | - | - | - | - | - | - | - | - | - | | 74 |
| Depreciation Expense | 6501 | | - | - | - | - | - | - | - | - | - | - | - | - | | 75 |
| Seminars & Education Expense | 6600 | | - | - | - | - | - | - | - | - | - | - | - | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Board Meetings | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | - | - | - | - | - | - | - | - | - | - | - | - | | 77 |
| Speaker Fees | 6700 | | - | - | - | - | - | - | - | - | - | - | - | - | | 78 |
| Speaker Travel Costs | 6710 | | - | - | - | - | - | - | - | - | - | - | - | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | | | 80 |
| Scholarships - Chapters | 6730 | | - | - | - | - | - | - | - | - | - | - | - | - | | 81 |
| Donations & Contributions | 6740 | | - | - | - | - | - | - | - | - | - | - | - | - | | 82 |
| Travel Expense/Boardmembers | 6800 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 7,200 | 6,666.80 | 83 |
| Meals Expense | 6810 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 5,400 | 1,768.69 | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 9,000 | 8,675.30 | 87 |
| Auto Lease | 6860 | | - | - | - | - | - | - | - | - | - | - | - | - | | 88 |
| Legal Expense | 6900 | | - | - | - | - | - | - | - | - | - | - | - | - | | 89 |
| Accounting Expense | 6910 | | - | - | - | - | - | - | - | - | - | - | - | - | | 90 |
| Bank Charges | 6920 | | - | - | - | - | - | - | - | - | - | - | - | - | | 91 |
| Credit Card Charge Fees | 6921 | | - | - | - | - | - | - | - | - | - | - | - | - | | 92 |
| Computer Services | 6930 | | - | - | - | - | - | - | - | - | - | - | - | - | | 93 |
| Security Services-Conference | 6940 | | - | - | - | - | - | - | - | - | - | - | - | - | | 94 |
| Other - Services/Strategic Plan | 6950 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 420 | 5,040 | 205.45 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **2,365** | **28,380** | **18,824.35** | **110** |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(2,365)** | **(28,380)** | **(18,824.35)** | **111** |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Presidents Budget | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | | | | | | | | | | | | | - | | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Presidents Budget | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Presidents Budget | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 3,000 | - | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 3,000 | - | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | - | | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endowment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **500** | **500** | **500** | **500** | **500** | **500** | **500** | **500** | **500** | **500** | **500** | **500** | **6,000** | **-** | **110** |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(500)** | **(6,000)** | **-** | **111** |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| IT | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | NEW | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | - | - | - | - | - | - | - | - | - | - | - | - | - | | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| IT | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 6,000 | 0 | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense/Equipment | 6310 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 7,200 | 0 | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | 166 | 166 | 166 | 166 | 166 | 166 | 166 | 166 | 166 | 166 | 166 | 174 | 2,000 | 0 | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| IT | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | | | | | | | | | | | | - | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 2,500 | 0 | 95 |
| Consultants/Contract | 6960 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 3,000 | 0 | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| Total Operating Expenses | | 1,724 | 1,724 | 1,724 | 1,724 | 1,724 | 1,724 | 1,724 | 1,724 | 1,724 | 1,724 | 1,724 | 1,732 | 20,700 | - | 110 |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | (1,724) | (1,724) | (1,724) | (1,724) | (1,724) | (1,724) | (1,724) | (1,724) | (1,724) | (1,724) | (1,724) | (1,732) | (20,700) | - | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| General Membership | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 3,700 | 44,400 | 49,561 | 1 |
| Membership - Paraprofessional | 4012 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 3,000 | 2,279 | 2 |
| Membership - Parent/Community | 4013 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 6,000 | 6,468 | 3 |
| Membership - Student | 4014 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 2,400 | 2,048 | 4 |
| Membership-Inst/Org/Commercial | 4016 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 3,600 | 2,747 | 5 |
| Membership - Administrator | 4017 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 14,400 | 21,339 | 6 |
| Membership - Retired Teacher | 4018 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 154 | 1,848 | 1,639 | 7 |
| Fees-Registration | 4020 | | - | - | - | - | - | - | - | - | - | - | - | - | | 8 |
| Fees - Exhibitors | 4021 | | - | - | - | - | - | - | - | - | - | - | - | - | | 9 |
| Fees - Career Fair | 4022 | | - | - | - | - | - | - | - | - | - | - | - | - | | 10 |
| Presenter Fees Annual | 4024 | | - | - | - | - | - | - | - | - | - | - | - | - | | 11 |
| Publications | 4030 | | - | - | - | - | - | - | - | - | - | - | - | - | | 12 |
| Promotional Items | 4031 | | - | - | - | - | - | - | - | - | - | - | - | - | | 13 |
| Sponsors | 4040 | | - | - | - | - | - | - | - | - | - | - | - | - | | 14 |
| Other - Contributions | 4041 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 240 | 161 | 15 |
| Other - Advertising | 4042 | | - | - | - | - | - | - | - | - | - | - | - | - | | 16 |
| Ticket Sales | 4044 | | - | - | - | - | - | - | - | - | - | - | - | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | - | - | - | - | - | - | - | - | - | - | - | - | | 19 |
| Registration Cancellation | 4880 | | - | - | - | - | - | - | - | - | - | - | - | - | | 20 |
| Interest Income | 4901 | | - | - | - | - | - | - | - | - | - | - | - | - | | 21 |
| Prior Year Income | 4910 | | - | - | - | - | - | - | - | - | - | - | - | - | | 22 |
| Fundraising Income | 4920 | | - | - | - | - | - | - | - | - | - | - | - | - | | 23 |
| Grant Income i3 | 4921 | | - | - | - | - | - | - | - | - | - | - | - | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| **Total Income** | | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **6,324** | **75,888** | **86,242** | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| General Membership | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 720 | 44 | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 1,800 | 900 | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | - | - | - | - | - | - | - | - | - | - | - | - | | 74 |
| Depreciation Expense | 6501 | | - | - | - | - | - | - | - | - | - | - | - | - | | 75 |
| Seminars & Education Expense | 6600 | | - | - | - | - | - | - | - | - | - | - | - | - | | 76 |
| Dues & Subscription Expense | 6610 | | - | - | - | - | - | - | - | - | - | - | - | - | | 77 |
| Speaker Fees | 6700 | | - | - | - | - | - | - | - | - | - | - | - | - | | 78 |
| Speaker Travel Costs | 6710 | | - | - | - | - | - | - | - | - | - | - | - | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | | | 80 |
| Scholarships - Chapters | 6730 | | - | - | - | - | - | - | - | - | - | - | - | - | | 81 |
| Donations & Contributions | 6740 | | - | - | - | - | - | - | - | - | - | - | - | - | | 82 |
| Travel Expense | 6800 | | - | - | - | - | - | - | - | - | - | - | - | - | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| General Membership | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services/Voting Software | 6950 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 280 | 3,360 | 2,286 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **490** | **490** | **490** | **490** | **490** | **490** | **490** | **490** | **490** | **490** | **490** | **490** | **5,880** | **3,230** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **5,834** | **70,008** | **83,012** | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Chapter Activities | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | 729 | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | | | | | | | | | | | | | - | 729 | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Operating Expenses | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Chapter Activities | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | Regional Reps $200/Regional Headquarters Expenses for Leadership building membership drive $1000 | | | | | | | | | | | 1,200 | 1,200 | 832 | 66 |
| Activity Supplies - Region 2 | 6402 | Regional Reps $200/Regional Headquarters Expenses for Leadership building membership drive $1000 | | | | | | | | | | | 1,200 | 1,200 | | 67 |
| Activity Supplies - Region 3 | 6403 | Regional Reps $200/Regional Headquarters Expenses for Leadership building membership drive $1000 | | | | | | | | | | | 1,200 | 1,200 | 2,152 | 68 |
| Activity Supplies - Region 4 | 6404 | Regional Reps $200/Regional Headquarters Expenses for Leadership building membership drive $1000 | | | | | | | | | | | 1,200 | 1,200 | 1,498 | 69 |
| Activity Supplies - Region 5 | 6405 | Regional Reps $200/Regional Headquarters Expenses for Leadership building membership drive $1000 | | | | | | | | | | | 1,200 | 1,200 | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Chapter Activities | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | Chapter Rebates 20% of $87,000 membership received (17,400-11,000) unclaimed Rebates & Scholarships | | | | | | | | | | | 8,900.0 | 8,900 | 8,900 | 80 |
| Scholarships - Chapters | 6730 | Matching Funds for 10 Chapters @$500=$5000 | | | | | | | | | | | 5,000.0 | 5,000 | 5,000 | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | | | | | | | | | | | | - | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | Affiliate Expenses | | | | | | | | | | | 2,500.0 | 2,500 | 2,591 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endowment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| Total Operating Expenses | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 22,400.0 | 22,400 | 20,973 | 110 |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (22,400.0) | (22,400) | (20,244) | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Multilingual Newsletter | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | Income expected to be generated in March fro annual | | | | | | | | 2,000 | | | | 2,000 | (81) | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| **Total Income** | | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **2,000** | **-** | **-** | **-** | **2,000** | (81) | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Multilingual Newsletter | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6282 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | 1,000 | | | | 1,000 | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | 1,000 | | | | 1,000 | 1,079 | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
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| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Multilingual Newsletter | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | | | | | | | | | | | | - | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | - | | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| Total Operating Expenses | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | - | - | - | 2,000 | 1,079 | 110 |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | - | - | - | - | (1,161) | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Annual Conference | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | 2,700 attendees @$390 =$1,053,000, Luncheon 500@$50= 25,000, seal of excellence 500@$60=$30,000 | | | | | | | | | 1,108,000 | | | 1,108,000 | 1,075,054 | 8 |
| Fees - Exhibitors | 4021 | Exhibitors 75@$750 | | | | | | | | | 56,250 | | | 56,250 | 41,430 | 9 |
| Fees - Career Fair | 4022 | 11@$400 | | | | | | | | | 4,400 | | | 4,400 | 8,200 | 10 |
| Presenter Fees Annual | 4024 | 128@$125 | | | | | | | | | 16,000 | | | 16,000 | 14,700 | 11 |
| Publications-Different Budget | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items-Different Budget | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | 65,000 | | | 65,000 | 44,400 | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | 4,500 | | | 4,500 | 5,155 | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | 25,000 | | | 25,000 | 19,410 | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income (raffle & other) | 4920 | raffle tickets, plus silent auction and misc other | | | | | | | | | 4,000 | | | 4,000 | 4,005 | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | 2day institutes 202*125=$25,250, school site visits 140*$50=$7,000 | | | | | | | | | 32,250 | | | 32,250 | 27,950 | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | 109,591 | 27 |
| Total Income | | | | | | | | | | | **1,315,400** | | | **1,315,400** | 1,349,895 | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Operating Expenses | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | 13,500 | | | 13,500 | 9,521 | 34 |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Annual Conference | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 Budget | FY12-13 Actuals | |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense/Internet | 6210 | | | | | | | | | | 30,000 | | | 30,000 | 6,362 | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses/Liability Insurance | 6250 | | | | | | | | | | 1,400 | | | 1,400 | 1,036 | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage US Mail/Program & brochures | 6300 | | | | | | | | | | 10,000 | | | 10,000 | 7,377 | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | A&V equipment | | | | | | | | | 65,000 | | | 65,000 | 70,241 | 64 |
| Activity Supplies | 6400 | | | | | | | | | | 5,000 | | | 5,000 | 6,531 | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | Contest winners 6,000, plus Scholarships 2,500 frames, plaques & misc 2,500 | | | | | | | | | 11,000 | | | 11,000 | 10,873 | 72 |
| Reprographics | 6440 | | | | | | | | | | 40,000 | | | 40,000 | 28,944 | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | 106,800 | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | 20,000 | | | 20,000 | 6,750 | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | 447 | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Annual Conference** | **GL** | **Jul'13** | **Aug' 13** | **Sep' 13** | **Oct'13** | **Nov'13** | **Dec'13** | **Jan'14** | **Feb'14** | **Mar'14** | **Apr'14** | **May'14** | **Jun'14** | **FY 13-14 Budget** | **FY12-13 Actuals** | |
| Travel Expense | 6800 | | | | | | | | | | 9,000 | | | 9,000 | 8,755 | 83 |
| Meals Expense | 6810 | | | | | | | | | | 7,000 | | | 7,000 | 5,510 | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | 4,000 | | | 4,000 | 3,845 | 85 |
| Food Catering Service | 6840 | Luncheon $28,500, Seal of Excellence $32,500, Membership Reception $15,400, 2day Institutes $12,322, Administrative Leadership Symposium $7,400, Parent Center vouchers $6,000, high school volunteer $4,600, Exhibitors $5,000, Staff $4,000, JDA $10,000, High School Volunteer, Volunteer Community Service & Misc $14,100 | | | | | | | | | 140,000 | | | 140,000 | 135,194 | 86 |
| Lodging Expense | 6850 | | | | | | | | | | 50,000 | | | 50,000 | 49,198 | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | 22,000 | | | 22,000 | 21,072 | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | Registration Management $25,000+$1900, Security Services $4,500, Drayage $55,000, other $1,500, ground transportation$7,000 | | | | | | | | | 94,900 | | | 94,900 | 86,041 | 95 |
| Consultants | 6960 | IT Consultants $,3264 | | | | | | | | | 3,264 | | | 3,264 | 3,200 | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | 500 | | | 500 | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | 109,591 | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **526,564** | **0** | **0** | **526,564** | **677,290** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **788,836** | **0** | **0** | **788,836** | **672,606** | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Professional Development** | **GL** | **Jul'13** | **Aug' 13** | **Sep' 13** | **Oct'13** | **Nov'13** | **Dec'13** | **Jan'14** | **Feb'14** | **Mar'14** | **Apr'14** | **May'14** | **Jun'14** | **FY 13-14 BUDGET** | **FY12-13 Actuals** | |
| **Income** | | | **Single Day w/out Speak Back to School Series** | | **Single Day w/Speaker 10 sessions School Series** | | | | | **District PD 30 sessions** | | **District Consulting PD 20 sessions** | | - | **NEW EVENT** | |
| **Membership - Teacher** | 4011 | | | | | | | | | | | | | - | | 1 |
| **Membership - Paraprofessional** | 4012 | | | | | | | | | | | | | - | | 2 |
| **Membership - Parent/Community** | 4013 | | | | | | | | | | | | | - | | 3 |
| **Membership - Student** | 4014 | | | | | | | | | | | | | - | | 4 |
| **Membership-Inst/Org/Commercial** | 4016 | | | | | | | | | | | | | - | | 5 |
| **Membership - Administrator** | 4017 | | | | | | | | | | | | | - | | 6 |
| **Membership - Retired Teacher** | 4018 | | | | (attendees 35@$150*10) | | | | | | | | | - | | 7 |
| **Fees-Registration** | 4020 | | 21,625 | | 52,500 | | | | | 90,000 | | 30,000 | | 194,125 | | 8 |
| **Fees - Exhibitors** | 4021 | | | | | | | | | | | | | - | | 9 |
| **Fees - Career Fair** | 4022 | | | | | | | | | | | | | - | | 10 |
| **Presenter Fees Annual** | 4024 | | | | | | | | | | | | | - | | 11 |
| **Publications** | 4030 | | | | | | | | | | | | | - | | 12 |
| **Promotional Items** | 4031 | | | | | | | | | | | | | - | | 13 |
| **Sponsors** | 4040 | | | | | | | | | | | | | - | | 14 |
| **Other - Contributions** | 4041 | | | | | | | | | | | | | - | | 15 |
| **Other - Advertising** | 4042 | | | | | | | | | | | | | - | | 16 |
| **Ticket Sales** | 4044 | | | | | | | | | | | | | - | | 17 |
| **Hotel Rebates** | 4046 | | | | | | | | | | | | | | | 18 |
| **Other - Mailing Lists** | 4047 | | | | | | | | | | | | | - | | 19 |
| **Registration Cancellation** | 4880 | | | | | | | | | | | | | - | | 20 |
| **Interest Income** | 4901 | | | | | | | | | | | | | - | | 21 |
| **Prior Year Income** | 4910 | | | | | | | | | | | | | - | | 22 |
| **Fundraising Income** | 4920 | | | | | | | | | | | | | - | | 23 |
| **Grant Income i3** | 4921 | | | | | | | | | | | | | - | | 24 |
| **Special Project** | 4930 | | | | | | | | | | | | | - | | 25 |
| **Other Income** | 4990 | | | | | | | | | | | | | - | | 26 |
| **In-Kind Contribution** | 4992 | | | | | | | | | | | | | - | | 27 |
| **Total Income** | | **0** | **21,625** | **-** | **52,500** | **-** | **-** | **-** | **-** | **90,000** | **-** | **30,000** | **-** | **194,125** | **-** | 28 |
| | | | | | | | | | | | | | | - | | |
| **Cost of Sales** | | | | | | | | | | | | | | - | | 29 |
| **Purchases/ Membership** | 5010 | | | | | | | | | | | | | - | | 30 |
| **Freight Charged to Customers** | 4970 | | | | | | | | | | | | | - | | 31 |
| **Total Cost of Sales** | | | | | | | | | | | | | | **-** | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Gross Margin** | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| **Salaries & Wages - Salary** | 6000 | | | | | | | | | | | | | - | | 32 |
| **Salaries & Wages - Hourly** | 6005 | | | | | | | | | | | | | - | | 33 |
| **Temporary Help** | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Professional Development | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | 750 | | 3,500 | | | | | | | | 4,250 | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | 9,100 | | 14,000 | | | | 54,000 | | 24,000 | | 101,100 | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Professional Development** | **GL** | **Jul'13** | **Aug' 13** | **Sep' 13** | **Oct'13** | **Nov'13** | **Dec'13** | **Jan'14** | **Feb'14** | **Mar'14** | **Apr'14** | **May'14** | **Jun'14** | **FY 13-14 BUDGET** | **FY12-13 Actuals** | |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | 600 | | 2,000 | | | | | 6,000 | | 900 | | 9,500 | | 83 |
| Meals Expense | 6810 | | - | | 2,000 | | | | | | | | | 2,000 | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | 2,250 | | 10,500 | | | | | | | | | 12,750 | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | - | | 95 |
| Consultants | 6960 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 | 57,600 | 12,500 | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **4,800** | **17,500** | **4,800** | **36,800** | **4,800** | **4,800** | **4,800** | **4,800** | **64,800** | **4,800** | **29,700** | **4,800** | **187,200** | 12,500 | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **(4,800)** | **4,125** | **(4,800)** | **15,700** | **(4,800)** | **(4,800)** | **(4,800)** | **(4,800)** | **25,200** | **(4,800)** | **300** | **(4,800)** | **6,925** | **(12,500)** | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Conference & Institutes | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | Bakersfield | | SAC | Monterey | | | Ontario | TBD | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | 25,000 | | 25,000 | 15,000 | | | 37,500 | 12,500 | 115,000 | 168,790 | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | 7,070 | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | - | - | - | - | 25,000 | - | 25,000 | 15,000 | - | - | 37,500 | 12,500 | 115,000 | 175,860 | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Operating Expenses | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Conference & Institutes | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6180 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | 185 | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | 356 | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | 421 | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | 1,500 | | 2,000 | 2,000 | | | 2,000 | 2,000 | 9,500 | 12,855 | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | 60 | | 60 | | | | 260 | | 380 | 292 | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | 1,194 | 73 |
| Facility Rental | 6450 | | | | | 2,303 | | 3,000 | 2,250 | | | 5,000 | 3,000 | 15,553 | 12,957 | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Conference & Institutes | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | 300 | | 300 | 300 | | | 300 | 300 | 1,500 | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | | | | 1,000 | | 1,800 | 2,000 | | | 300 | 1,200 | 6,300 | 3,505 | 83 |
| Meals Expense | 6810 | | | | | 600 | | 600 | 600 | | | 600 | 600 | 3,000 | 1,109 | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | 400 | 85 |
| Food Catering Service | 6840 | | | | | 11,804 | | 8,000 | 6,100 | | | 12,810 | 3,660 | 42,374 | 78,951 | 86 |
| Lodging Expense | 6850 | | | | | 885 | | 940 | 1,761 | | | 1,100 | 1,000 | 5,686 | 9,297 | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | - | 320 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| Total Operating Expenses | | - | - | - | - | 18,452 | - | 16,700 | 15,011 | - | - | 22,370 | 11,760 | 84,293 | 121,843 | 110 |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | - | - | - | - | 6,548 | - | 8,300 | (11) | - | - | 15,130 | 740 | 30,707 | 54,017 | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Publications | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 750 | 9,000 | 5,382 | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income-Shiping & Handling | 4990 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 180 | 92 | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| **Total Income** | | **765** | **765** | **765** | **765** | **765** | **765** | **765** | **765** | **765** | **765** | **765** | **765** | **9,180** | **5,474** | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | 235 | 235 | 235 | 235 | 235 | 235 | 235 | 235 | 235 | 235 | 235 | 235 | 2,820 | 463 | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| **Total Cost of Sales** | | **235** | **235** | **235** | **235** | **235** | **235** | **235** | **235** | **235** | **235** | **235** | **235** | 2,820 | 463 | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Publications | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 840 | 852 | 56 |
| Postage - US Mail | 6300 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 960 | 835 | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Publications | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | | | | | | | | | | | | - | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services-Whittier Mailing | 6950 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 3,600 | 3,299 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **450** | **450** | **450** | **450** | **450** | **450** | **450** | **450** | **450** | **450** | **450** | **450** | **5,400** | **4,986** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **80** | **80** | **80** | **80** | **80** | **80** | **80** | **80** | **80** | **80** | **80** | **80** | **960** | **25.13** | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Cabe Store | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 667 | 8,004 | 8,000 | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | **667** | **667** | **667** | **667** | **667** | **667** | **667** | **667** | **667** | **667** | **667** | **667** | **8,004** | 8,000 | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 2,801 | 2,800 | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | **233** | **233** | **233** | **233** | **233** | **233** | **233** | **233** | **233** | **233** | **233** | **233** | **2,801** | **2,800** | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | 1320 | | | 1,320 | 1,211 | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Cabe Store | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180.01 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182.01 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 240 | - | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 996 | 700 | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 | 50 | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Cabe Store | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | | | | | | | | | | | | - | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | - | | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endowment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| Total Operating Expenses | | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 1,428 | 108 | 108 | 2,616 | 1,961 | 110 |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | 326 | 326 | 326 | 326 | 326 | 326 | 326 | 326 | 326 | (994) | 326 | 326 | 2,587 | 3,239 | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Mailing Lists | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | 0 | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | 0 | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | 0 | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | 0 | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | 0 | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | 0 | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | 0 | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | 0 | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | 0 | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | 0 | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | 0 | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | 0 | | 11 |
| Publications | 4030 | | | | | | | | | | | | | 0 | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | 0 | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | 0 | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | 0 | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | 0 | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | 0 | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 300 | 268 | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | 0 | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | 0 | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | 0 | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | 0 | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | 0 | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | 0 | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | 0 | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | 0 | | 27 |
| **Total Income** | | **25** | **25** | **25** | **25** | **25** | **25** | **25** | **25** | **25** | **25** | **25** | **25** | **300** | **268** | 28 |
| | | | | | | | | | | | | | | 0 | | |
| Cost of Sales | | | | | | | | | | | | | | 0 | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | 0 | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | 0 | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | 0 | | |
| | | | | | | | | | | | | | | 0 | | |
| | | | | | | | | | | | | | | 0 | | |
| Gross Margin | | | | | | | | | | | | | | 0 | | |
| | | | | | | | | | | | | | | 0 | | |
| **Operating Expenses** | | | | | | | | | | | | | | 0 | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | 0 | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | 0 | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | 0 | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Mailing Lists | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | 0 | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | 0 | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | 0 | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | 0 | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | 0 | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | 0 | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | 0 | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | 0 | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | 0 | | 43 |
| Sick Pay Expense - Salary | 6180.01 | | | | | | | | | | | | | 0 | | 44 |
| Sick Pay Expense - Hourly | 6182.01 | | | | | | | | | | | | | 0 | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | 0 | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | 0 | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | 0 | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | 0 | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | 0 | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | 0 | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | 0 | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | 0 | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | 0 | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | 0 | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | 0 | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | 0 | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | 0 | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | 0 | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | 0 | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | 0 | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | 0 | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | 0 | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | 0 | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | 0 | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | 0 | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | 0 | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | 0 | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | 0 | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | 0 | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | 0 | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | 0 | | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | 0 | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | 0 | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | 0 | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | 0 | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Mailing Lists | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | 0 | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | 0 | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | 0 | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | 0 | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | 0 | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | 0 | | 82 |
| Travel Expense | 6800 | | | | | | | | | | | | | 0 | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | 0 | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | 0 | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | 0 | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | 0 | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | 0 | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | 0 | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | 0 | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | 0 | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | 0 | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | 0 | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | 0 | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | 0 | | 95 |
| Consultants | 6960 | | | | | | | | | | | | | 0 | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | 0 | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | 0 | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | 0 | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | 0 | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | 0 | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | 0 | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | 0 | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | 0 | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | 0 | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | 0 | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | 0 | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | 0 | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | 0 | | 109 |
| Total Operating Expenses | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | 110 |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 300 | 268 | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Teacherships | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | Interest income on CD's | | | | | | 2,000 | | | | | | 2,000 | 1,500.0 | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| **Total Income** | | | | | | | | **2,000** | | | | | | **2,000** | **1,500.0** | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Teacherships | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | 100 | | | | | | 100 | - | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | | | | | | | - | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |
| Scholarships - Chapters | 6730 | 5 Scholarships @$2000=10,000 | | | | | | 10,000 | | | | | | 10,000 | 6,000.0 | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | | | | | | | | | | | | | - | | 83 |
| Meals Expense | 6810 | | | | | | | | | | | | | - | | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | | | | | | | | | | | | | - | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Teacherships | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | - | | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **0** | **0** | **0** | **0** | **0** | **0** | **10,100** | **0** | **0** | **0** | **0** | **0** | **10,100** | **6,000.0** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **0** | **0** | **0** | **0** | **0** | **0** | **(8,100)** | **0** | **0** | **0** | **0** | **0** | **(8,100)** | **(4,500)** | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Advocacy & Legislative | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | 0 | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | 0 | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | 0 | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | 0 | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | 0 | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | 0 | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | 0 | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | 0 | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | 0 | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | 0 | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | 0 | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | 0 | | 11 |
| Publications | 4030 | | | | | | | | | | | | | 0 | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | 0 | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | 0 | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | 0 | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | 0 | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | 0 | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | 0 | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | 0 | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | 0 | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | 0 | | 22 |
| Fundraising Income | 4920 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | 0 | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | 0 | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | 0 | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | 0 | | 27 |
| **Total Income** | | | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **-** | 28 |
| | | | | | | | | | | | | | | 0 | | |
| Cost of Sales | | | | | | | | | | | | | | 0 | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | 0 | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | 0 | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | 0 | | |
| | | | | | | | | | | | | | | 0 | | |
| | | | | | | | | | | | | | | 0 | | |
| Gross Margin | | | | | | | | | | | | | | 0 | | |
| | | | | | | | | | | | | | | 0 | | |
| **Operating Expenses** | | | | | | | | | | | | | | 0 | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | 0 | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | 0 | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | 0 | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Advocacy & Legislative | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | 0 | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | 0 | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | 0 | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | 0 | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | 0 | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | 0 | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | 0 | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | 0 | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | 0 | | 43 |
| Sick Pay Expense - Salary | 6180 | | | | | | | | | | | | | 0 | | 44 |
| Sick Pay Expense - Hourly | 6182 | | | | | | | | | | | | | 0 | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | 0 | | 46 |
| Phone Expense | 6210 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 240 | 148 | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | 0 | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | 0 | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | 0 | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | 0 | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | 0 | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | 0 | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | 0 | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | 0 | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | 0 | | 56 |
| Postage - US Mail | 6300 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 180 | | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | 0 | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | 0 | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | 0 | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | 0 | | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | 0 | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | 0 | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | 0 | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | 0 | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | 0 | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | 0 | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | 0 | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | 0 | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | 0 | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | 0 | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | 0 | | 72 |
| Reprographics | 6440 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 180 | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | 0 | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | 0 | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | 0 | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Advocacy & Legislative | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | 0 | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | 0 | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | 0 | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | 0 | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | 0 | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | 0 | | 82 |
| Travel Expense | 6800 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 2400 | 2,400 | 83 |
| Meals Expense | 6810 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 240 | 29 | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | 0 | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | 0 | | 86 |
| Lodging Expense | 6850 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 660 | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | 0 | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | 0 | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | 0 | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | 0 | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | 0 | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | 0 | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | 0 | | 94 |
| Other - Services | 6950 | 5000 | 5000 | 5000 | 5000 | 5000 | 5000 | 5000 | 5000 | 5000 | 5000 | 5000 | 5000 | 60000 | 60,000 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | 0 | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | 0 | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | 0 | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | 0 | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | 0 | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | 0 | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | 0 | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | 0 | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | 0 | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | 0 | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | 0 | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | 0 | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | 0 | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | 0 | | 109 |
| **Total Operating Expenses** | | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **5,325** | **63,900** | **62,576** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(5,325)** | **(63,900)** | **(62,576)** | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Public Relations/Special Events | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 600 | 2,570 | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | 3,385 | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | 6,055 | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | 7,500 | 23 |
| Grant Income i3 | 4921 | | | | | | | | | | | | | - | | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | 500 | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 600 | 20,010 | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Operating Expenses | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | | | | | | | | | | | | | - | | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Public Relations/Special Events | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | | | | | | | | | | | | | - | | 36 |
| Worker's Compensation | 6120 | | | | | | | | | | | | | - | | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | | | | | | | | | | | | | - | | 39 |
| Employee Life Insurance | 6150 | | | | | | | | | | | | | - | | 40 |
| Retirement Plan | 6155 | | | | | | | | | | | | | - | | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180.01 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182.01 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | | | | | | | | | | | | | - | 50 | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | 325 | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | 7 | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | 41 | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | 161 | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | 287 | 72 |
| Reprographics | 6440 | | | | | | | | | | | | | - | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 960 | 903 | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Public Relations/Special Events | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 960 | 950 | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 1,200 | 625 | 82 |
| Travel Expense | 6800 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 7,200 | 6,051 | 83 |
| Meals Expense | 6810 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 960 | 912 | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | 4,201 | 86 |
| Lodging Expense | 6850 | 320 | 320 | 320 | 320 | 320 | 320 | 320 | 320 | 320 | 320 | 320 | 320 | 3,840 | 3,338 | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | | | | | | | | | | | | | - | | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising /Proud & Bilingual camp | 7000 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 208 | 2,500 | 250 | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endownment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | | | | | | | | | | | | | - | | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| Total Operating Expenses | | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 1,468 | 17,620 | 18,102 | 110 |
| | | | | | | | | | | | | | | | | |
| Net income (loss) | | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (1,418) | (17,020) | 1,908 | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| i3 | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income i3 | 4921 | 48,300 | 48,300 | 48,300 | 48,300 | 48,300 | 48,300 | 48,640 | 48,640 | 48,640 | 48,640 | 48,640 | 48,640 | 581,640 | 281,456 | 24 |
| Special Project | 4930 | | | | | | | | | | | | | - | | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| Total Income | | **48,300** | **48,300** | **48,300** | **48,300** | **48,300** | **48,300** | **48,640** | **48,640** | **48,640** | **48,640** | **48,640** | **48,640** | **581,640** | 281,456 | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | | | | | | | | | | | | | - | | 30 |
| Freight Charged to Customers | 4970 | | | | | | | | | | | | | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | 24,140 | 24,140 | 24,140 | 24,140 | 24,140 | 24,140 | 24,864 | 24,864 | 24,864 | 24,864 | 24,864 | 24,864 | 294,026 | 148,860 | 32 |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| i3 | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | 2,071 | 2,071 | 2,071 | 2,071 | 2,071 | 2,071 | 2,127 | 2,127 | 2,127 | 2,127 | 2,127 | 2,127 | 25,188 | 13,511 | 36 |
| Worker's Compensation | 6120 | 261 | 261 | 261 | 261 | 261 | 261 | 269 | 269 | 269 | 269 | 269 | 269 | 3,176 | 1,527 | 37 |
| Dental Insurance | 6130 | | | | | | | | | | | | | - | | 38 |
| Medical Insurance | 6140 | 1,936 | 1,936 | 1,936 | 1,936 | 1,936 | 1,936 | 1,975 | 1,975 | 1,975 | 1,975 | 1,975 | 1,975 | 23,470 | 11,619 | 39 |
| Employee Life Insurance | 6150 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 675 | 338 | 40 |
| Retirement Plan | 6155 | 483 | 483 | 483 | 483 | 483 | 483 | 497 | 497 | 497 | 497 | 497 | 497 | 5,881 | 2,977 | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180.01 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182.01 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense | 6210 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 9,600 | 2,700 | 47 |
| Electricity Expense | 6210 | | | | | | | | | | | | | - | | 48 |
| Disposal Expense | 6221 | | | | | | | | | | | | | - | | 49 |
| Gas Expense | 6222 | | | | | | | | | | | | | - | | 50 |
| Janitorial Expense | 6223 | | | | | | | | | | | | | - | | 51 |
| Security (Alarm) Expense | 6224 | | | | | | | | | | | | | - | | 52 |
| Insurance Expense | 6230 | | | | | | | | | | | | | - | | 53 |
| Water Expense | 6240 | | | | | | | | | | | | | - | | 54 |
| Tax & Licenses | 6250 | | | | | | | | | | | | | - | | 55 |
| Sales Tax Expense | 6260 | | | | | | | | | | | | | - | | 56 |
| Postage - US Mail | 6300 | | | | | | | | | | | | | - | | 57 |
| Postage - Freight Shipping | 6301 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 4,800 | 1,500 | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | | | | | | | | | | | | | - | | 60 |
| Office Supplies Expense | 6310 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 1,432 | 17,180 | 4,354 | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | | | | | | | | | | | | | - | | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | | | | | | | | | | | | | - | | 71 |
| Awards & Gifts | 6430 | | | | | | | | | | | | | - | | 72 |
| Reprographics | 6440 | 486 | 486 | 486 | 486 | 486 | 486 | 486 | 486 | 486 | 486 | 486 | 486 | 5,832 | | 73 |
| Facility Rental | 6450 | | | | | | | | | | | | | - | | 74 |
| Depreciation Expense | 6501 | | | | | | | | | | | | | - | | 75 |
| Seminars & Education Expense | 6600 | | | | | | | | | | | | | - | | 76 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| i3 | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Dues & Subscription Expense | 6610 | | | | | | | | | | | | | - | | 77 |
| Speaker Fees | 6700 | | | | | | | | | | | | | - | | 78 |
| Speaker Travel Costs | 6710 | | | | | | | | | | | | | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |
| Scholarships - Chapters | 6730 | | | | | | | | | | | | | - | | 81 |
| Donations & Contributions | 6740 | | | | | | | | | | | | | - | | 82 |
| Travel Expense | 6800 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 1,944 | 23,324 | 9,237 | 83 |
| Meals Expense | 6810 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 3,333 | 2,175 | 84 |
| Conference Music Show Expense | 6820 | | | | | | | | | | | | | - | | 85 |
| Food Catering Service | 6840 | | | | | | | | | | | | | - | | 86 |
| Lodging Expense | 6850 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 175 | 2,100 | | 87 |
| Auto Lease | 6860 | | | | | | | | | | | | | - | | 88 |
| Legal Expense | 6900 | | | | | | | | | | | | | - | | 89 |
| Accounting Expense | 6910 | | | | | | | | | | | | | - | | 90 |
| Bank Charges | 6920 | | | | | | | | | | | | | - | | 91 |
| Credit Card Charge Fees | 6921 | | | | | | | | | | | | | - | | 92 |
| Computer Services | 6930 | | | | | | | | | | | | | - | | 93 |
| Security Services-Conference | 6940 | | | | | | | | | | | | | - | | 94 |
| Other - Services | 6950 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 10,167 | 122,000 | 62,500 | 95 |
| Consultants | 6960 | | | | | | | | | | | | | - | | 96 |
| Advertising Expense | 7000 | | | | | | | | | | | | | - | | 97 |
| Interest Expense | 7500 | | | | | | | | | | | | | - | | 98 |
| Reserve for Endowment Fund | 7510 | | | | | | | | | | | | | - | | 99 |
| Cash (Over)/Short | 7800 | | | | | | | | | | | | | - | | 100 |
| Losses on NSF Checks | 7810 | | | | | | | | | | | | | - | | 101 |
| Bad Debt Expense | 7820 | | | | | | | | | | | | | - | | 102 |
| Prior Year Expenses | 7830 | | | | | | | | | | | | | - | | 103 |
| Micellaneous Expense | 7840 | | | | | | | | | | | | | - | | 104 |
| Fines & Penalties | 7850 | | | | | | | | | | | | | - | | 105 |
| Inter-program account | 7910 | | | | | | | | | | | | | - | | 106 |
| In-Kind Expense | 7920 | | | | | | | | | | | | | - | | 107 |
| Indirect Cost | 7930 | 3,672 | 3,672 | 3,672 | 3,672 | 3,672 | 3,672 | 3,171 | 3,171 | 3,171 | 3,171 | 3,171 | 3,171 | 41,058 | 20,158 | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | | | | | | | | | | | | - | | 109 |
| **Total Operating Expenses** | | **48,300** | **48,300** | **48,300** | **48,300** | **48,300** | **48,300** | **48,640** | **48,640** | **48,640** | **48,640** | **48,640** | **48,640** | **581,640** | **281,456** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **-** | **-** | **-** | **-** | **-** | **-** | **(0)** | **(0)** | **(0)** | **(0)** | **(0)** | **(0)** | **(0)** | **-** | 111 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Project 2 Inspire | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Income | | | | | | | | | | | | | | - | | |
| Membership - Teacher | 4011 | | | | | | | | | | | | | - | | 1 |
| Membership - Paraprofessional | 4012 | | | | | | | | | | | | | - | | 2 |
| Membership - Parent/Community | 4013 | | | | | | | | | | | | | - | | 3 |
| Membership - Student | 4014 | | | | | | | | | | | | | - | | 4 |
| Membership-Inst/Org/Commercial | 4016 | | | | | | | | | | | | | - | | 5 |
| Membership - Administrator | 4017 | | | | | | | | | | | | | - | | 6 |
| Membership - Retired Teacher | 4018 | | | | | | | | | | | | | - | | 7 |
| Fees-Registration | 4020 | | | | | | | | | | | | | - | | 8 |
| Fees - Exhibitors | 4021 | | | | | | | | | | | | | - | | 9 |
| Fees - Career Fair | 4022 | | | | | | | | | | | | | - | | 10 |
| Presenter Fees Annual | 4024 | | | | | | | | | | | | | - | | 11 |
| Publications | 4030 | | | | | | | | | | | | | - | | 12 |
| Promotional Items | 4031 | | | | | | | | | | | | | - | | 13 |
| Sponsors | 4040 | | | | | | | | | | | | | - | | 14 |
| Other - Contributions | 4041 | | | | | | | | | | | | | - | | 15 |
| Other - Advertising | 4042 | | | | | | | | | | | | | - | | 16 |
| Ticket Sales | 4044 | | | | | | | | | | | | | - | | 17 |
| Hotel Rebates | 4046 | | | | | | | | | | | | | | | 18 |
| Other - Mailing Lists | 4047 | | | | | | | | | | | | | - | | 19 |
| Registration Cancellation | 4880 | | | | | | | | | | | | | - | | 20 |
| Interest Income | 4901 | | | | | | | | | | | | | - | | 21 |
| Prior Year Income | 4910 | | | | | | | | | | | | | - | | 22 |
| Fundraising Income | 4920 | | | | | | | | | | | | | - | | 23 |
| Grant Income, $150,000 Sobrato, SF $75,000, $5,000IME Becas | 4921 | | 75,000 | 18,750 | | 18,750 | 5,000 | 18,750 | 75,000 | 18,750 | | | | 230,000 | 292,500 | 24 |
| Special Project -Contracts | 4930 | | | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 140,000 | 147,024 | 25 |
| Other Income | 4990 | | | | | | | | | | | | | - | | 26 |
| In-Kind Contribution | 4992 | | | | | | | | | | | | | - | | 27 |
| **Total Income** | | **-** | **75,000** | **32,750** | **14,000** | **32,750** | **19,000** | **32,750** | **89,000** | **32,750** | **14,000** | **14,000** | **14,000** | **370,000** | 439,524 | 28 |
| | | | | | | | | | | | | | | - | | |
| Cost of Sales | | | | | | | | | | | | | | - | | 29 |
| Purchases/ Membership | 5010 | - | - | - | - | - | - | - | - | - | - | - | - | - | | 30 |
| Freight Charged to Customers | 4970 | - | - | - | - | - | - | - | - | - | - | - | - | - | | 31 |
| Total Cost of Sales | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| Gross Margin | | | | | | | | | | | | | | - | | |
| | | | | | | | | | | | | | | - | | |
| **Operating Expenses** | | | | | | | | | | | | | | - | | |
| Salaries & Wages - Salary | 6000 | 9,198 | 9,198 | 9,198 | 9,198 | 9,198 | 9,198 | 9,087 | 9,232 | 9,381 | 9,534 | 9,693 | 9,856 | 111,970 | 95,250 | 32 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Project 2 Inspire | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Salaries & Wages - Hourly | 6005 | | | | | | | | | | | | | - | | 33 |
| Temporary Help | 6010 | | | | | | | | | | | | | - | | 34 |
| Bonus | | | | | | | | | | | | | | - | | 35 |
| Payroll Taxes | 6110 | 806 | 806 | 806 | 806 | 806 | 806 | 797 | 808 | 820 | 831 | 844 | 856 | 9,791 | 8,569 | 36 |
| Worker's Compensation | 6120 | 186 | 186 | 186 | 186 | 186 | 186 | 186 | 188 | 190 | 192 | 195 | 197 | 2,265 | - | 37 |
| Dental Insurance | 6130 | 378 | 378 | 378 | 378 | 378 | 378 | 378 | 378 | 378 | 378 | 378 | 378 | 4,536 | 4,452 | 38 |
| Medical Insurance | 6140 | 942 | 942 | 942 | 942 | 942 | 942 | 904 | 904 | 904 | 904 | 904 | 904 | 11,075 | 6,236 | 39 |
| Employee Life Insurance | 6150 | (6) | (6) | (6) | (6) | (6) | (6) | (6) | (6) | (6) | (6) | (6) | (6) | (75) | 68 | 40 |
| Retirement Plan | 6155 | 184 | 184 | 184 | 184 | 184 | 184 | 182 | 185 | 188 | 191 | 194 | 197 | 2,239 | 1,825 | 41 |
| Vacation Expense | 6170 | | | | | | | | | | | | | - | | 42 |
| Vacation Expense - Hourly | 6172 | | | | | | | | | | | | | - | | 43 |
| Sick Pay Expense - Salary | 6180.01 | | | | | | | | | | | | | - | | 44 |
| Sick Pay Expense - Hourly | 6182.01 | | | | | | | | | | | | | - | | 45 |
| Rent Expense | 6200 | | | | | | | | | | | | | - | | 46 |
| Phone Expense/internet | 6210 | (260) | (260) | (260) | (260) | (260) | (260) | (260) | (260) | (260) | (260) | (260) | (260) | (3,120) | 3,406 | 47 |
| Electricity Expense | 6210 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 1,492 | 1,492 | 48 |
| Disposal Expense | 6221 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 176 | 176 | 49 |
| Gas Expense | 6222 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 126 | 126 | 50 |
| Janitorial Expense | 6223 | 142 | 142 | 142 | 142 | 142 | 142 | 142 | 142 | 142 | 142 | 142 | 142 | 1,705 | 1,705 | 51 |
| Security (Alarm) Expense | 6224 | | - | - | - | - | - | - | - | - | - | - | - | - | | 52 |
| Insurance Expense | 6230 | | - | - | - | - | - | - | - | - | - | - | - | - | | 53 |
| Water Expense | 6240 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 217 | 217 | 54 |
| Tax & Licenses | 6250 | | - | - | - | - | - | - | - | - | - | - | - | - | | 55 |
| Sales Tax Expense | 6260 | | - | - | - | - | - | - | - | - | - | - | - | - | | 56 |
| Postage - US Mail | 6300 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 227 | (1,151) | 57 |
| Postage - Freight Shipping | 6301 | | | | | | | | | | | | | - | | 58 |
| Postage - UPS | 6302 | | | | | | | | | | | | | - | | 59 |
| Postage - Federal Express | 6304 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 83 | 1,000 | 287 | 60 |
| Office Supplies Expense | 6310 | | | | | | | | | | | | | - | 2,812 | 61 |
| Maint. & Repairs: Equipment | 6330 | | | | | | | | | | | | | - | | 62 |
| Maint. & Repairs:Building | 6331 | | | | | | | | | | | | | - | | 63 |
| Equipment Rental Expense | 6340 | 950 | 950 | 950 | 950 | 950 | 950 | 950 | 950 | 950 | 950 | 950 | 950 | 11,400 | 10,279 | 64 |
| Activity Supplies | 6400 | | | | | | | | | | | | | - | | 65 |
| Activity Supplies - Region 1 | 6401 | | | | | | | | | | | | | - | | 66 |
| Activity Supplies - Region 2 | 6402 | | | | | | | | | | | | | - | | 67 |
| Activity Supplies - Region 3 | 6403 | | | | | | | | | | | | | - | | 68 |
| Activity Supplies - Region 4 | 6404 | | | | | | | | | | | | | - | | 69 |
| Activity Supplies - Region 5 | 6405 | | | | | | | | | | | | | - | | 70 |
| Decorations | 6410 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 200 | 195 | 71 |
| Awards & Gifts | 6430 | 190 | 190 | 190 | 190 | 190 | 190 | 190 | 190 | 190 | 190 | 190 | 190 | 2,280 | 1,892 | 72 |
| Reprographics | 6440 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 1,014 | 12,168 | 17,523 | 73 |
| Facility Rental | 6450 | | - | - | - | - | - | - | - | - | - | - | - | - | | 74 |

**PRELIMINARY BUDGET**
**FISCAL YEAR**
**JUL 2013-JUN 2014**

| Col1 | Col2 | Col3 | Col4 | Col5 | Col6 | Col7 | Col8 | Col9 | Col10 | Col11 | Col12 | Col13 | Col14 | Col15 | Col16 | Col17 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Project 2 Inspire | GL | Jul'13 | Aug' 13 | Sep' 13 | Oct'13 | Nov'13 | Dec'13 | Jan'14 | Feb'14 | Mar'14 | Apr'14 | May'14 | Jun'14 | FY 13-14 BUDGET | FY12-13 Actuals | |
| Depreciation Expense | 6501 | | - | - | - | - | - | - | - | - | - | - | - | - | | 75 |
| Seminars & Education Expense | 6600 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 360 | 50 | 76 |
| Dues & Subscription Expense | 6610 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 300 | 300 | 77 |
| Speaker Fees | 6700 | | - | - | - | - | - | - | - | - | - | - | - | - | | 78 |
| Speaker Travel Costs | 6710 | | - | - | - | - | - | - | - | - | - | - | - | - | | 79 |
| Chapter Rebates | 6720 | | | | | | | | | | | | | - | | 80 |
| Scholarships - Chapters | 6730 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 920 | 920 | 81 |
| Donations & Contributions | 6740 | | - | - | - | - | - | - | - | - | - | - | - | - | | 82 |
| Travel Expense | 6800 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 676 | 14,940 | 83 |
| Meals Expense | 6810 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 56 | 667 | 2,500 | 84 |
| Conference Music Show Expense | 6820 | | - | - | - | - | - | - | - | - | - | - | - | - | | 85 |
| Food Catering Service | 6840 | | - | - | - | - | - | - | - | - | - | - | - | - | 6,199 | 86 |
| Lodging Expense | 6850 | 658 | 658 | 658 | 658 | 658 | 658 | 658 | 658 | 658 | 658 | 658 | 658 | 7,900 | 9,964 | 87 |
| Auto Lease | 6860 | | - | - | - | - | - | - | - | - | - | - | - | - | | 88 |
| Legal Expense | 6900 | | - | - | - | - | - | - | - | - | - | - | - | - | | 89 |
| Accounting Expense | 6910 | | - | - | - | - | - | - | - | - | - | - | - | - | | 90 |
| Bank Charges | 6920 | | - | - | - | - | - | - | - | - | - | - | - | - | | 91 |
| Credit Card Charge Fees | 6921 | | - | - | - | - | - | - | - | - | - | - | - | - | | 92 |
| Computer Services | 6930 | | - | - | - | - | - | - | - | - | - | - | - | - | | 93 |
| Security Services-Conference | 6940 | | - | - | - | - | - | - | - | - | - | - | - | - | | 94 |
| Other - Services | 6950 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 15,000 | 12,000 | 95 |
| Consultants | 6960 | | - | - | - | - | - | - | - | - | - | - | - | - | | 96 |
| Advertising Expense | 7000 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 360 | 340 | 97 |
| Interest Expense | 7500 | | - | - | - | - | - | - | - | - | - | - | - | - | | 98 |
| Reserve for Endowment Fund | 7510 | | - | - | - | - | - | - | - | - | - | - | - | - | | 99 |
| Cash (Over)/Short | 7800 | | - | - | - | - | - | - | - | - | - | - | - | - | | 100 |
| Losses on NSF Checks | 7810 | | - | - | - | - | - | - | - | - | - | - | - | - | | 101 |
| Bad Debt Expense | 7820 | | - | - | - | - | - | - | - | - | - | - | - | - | | 102 |
| Prior Year Expenses | 7830 | | - | - | - | - | - | - | - | - | - | - | - | - | | 103 |
| Micellaneous Expense | 7840 | | - | - | - | - | - | - | - | - | - | - | - | - | | 104 |
| Fines & Penalties | 7850 | | - | - | - | - | - | - | - | - | - | - | - | - | | 105 |
| Inter-program account | 7910 | | - | - | - | - | - | - | - | - | - | - | - | - | | 106 |
| In-Kind Expense | 7920 | | - | - | - | - | - | - | - | - | - | - | - | - | | 107 |
| Indirect Cost | 7930 | - | - | - | - | - | - | - | - | - | - | - | - | - | 26,325 | 108 |
| Unrealized Gain/Loss on Invest | 7931 | | - | - | - | - | - | - | - | - | - | - | - | - | | 109 |
| **Total Operating Expenses** | | **16,192** | **16,192** | **16,192** | **16,192** | **16,192** | **16,192** | **16,032** | **16,193** | **16,358** | **16,529** | **16,704** | **16,885** | **195,856** | **228,897** | 110 |
| | | | | | | | | | | | | | | | | |
| **Net income (loss)** | | **(16,192)** | **58,808** | **16,558** | **(2,192)** | **16,558** | **2,808** | **16,718** | **72,807** | **16,392** | **(2,529)** | **(2,704)** | **(2,885)** | **174,144** | **210,627** | 111 |