

California Association for Bilingual Education  
 Profit & Loss by Department - Preliminary  
 July 1, 2015 through June 30, 2016

Summary

12 Months (100%) of the fiscal year presented

	For the month of June				Year-to-date through June 30, 2016				Annual	
	Jun. '16	Budget	\$ Over Budget	% of Budget	Jul '15 - Jun '16	YTD Budget	\$ Over Budget	% of Budget	Budget	%
<b>Income</b>										
4011 - Membership-Teacher	89,932.01	3,791.67	86,140.34	2,371.83%	102,852.89	45,500.00	57,352.89	226.05%	45,500	226.1%
4012 - Membership Paraprofessional	22,843.69	166.67	22,677.02	13,705.94%	23,531.19	2,000.00	21,531.19	1,176.56%	2,000	1,176.6%
4013 - Membership Parent/Community	2,083.75	416.67	1,667.08	500.1%	4,003.75	5,000.00	-996.25	80.08%	5,000	80.1%
4014 - Membership Student	675.00	83.33	591.67	810.03%	885.00	1,000.00	-115.00	88.5%	1,000	88.5%
4016 - Membership-Inst/Org/Commercial	-83.33	291.67	-375.00	-28.57%	3,416.67	3,500.04	-83.37	97.62%	3,500	97.6%
4017 - Membership Administrator	19,276.28	1,333.33	17,942.95	1,445.73%	23,249.78	15,999.96	7,249.82	145.31%	16,000	145.3%
4018 - Membership Retired Teacher	1,170.00	125.00	1,045.00	936.0%	1,570.00	1,500.00	70.00	104.67%	1,500	104.7%
4019 - 2 Day Institute fees	26,350.00	0.00	26,350.00	100.0%	39,400.00	0.00	39,400.00	100.0%	0	100.0%
4020 - Fees Registration	-73,029.76	0.00	-73,029.76	100.0%	2,286,343.82	1,826,875.00	459,468.82	125.15%	1,826,875	125.2%
4021 - Fees-Exhibitors	-101,670.00	0.00	-101,670.00	100.0%	72,720.00	78,350.00	-5,630.00	92.81%	78,350	92.8%
4022 - Fees-Career Fair	-1,600.00	0.00	-1,600.00	100.0%	0.00	6,000.00	-6,000.00	0.0%	6,000	0.0%
4023 - Fees-Meals	3,825.00	0.00	3,825.00	100.0%	8,055.00	10,000.00	-1,945.00	80.55%	10,000	80.6%
4024 - Presenter Fees Annual	-265.00	0.00	-265.00	100.0%	35,410.00	32,000.00	3,410.00	110.66%	32,000	110.7%
4025 - Award Luncheon	34,640.00	0.00	34,640.00	100.0%	37,140.00	0.00	37,140.00	100.0%	0	100.0%
4026 - Seal of Exceclence Banquets	45,660.00	0.00	45,660.00	100.0%	46,980.00	0.00	46,980.00	100.0%	0	100.0%
4029 - Shipping Cost	183.47	0.00	183.47	100.0%	979.62	650.00	329.62	150.71%	650	150.7%
4030 - Publications / Books	3,401.00	500.00	2,901.00	680.2%	15,845.28	6,500.00	9,345.28	243.77%	6,500	243.8%
4031 - Promotional Items	-266.52	0.00	-266.52	100.0%	15,617.15	10,000.00	5,617.15	156.17%	10,000	156.2%
4032 - Auxiliary Materials	0.00	0.00	0.00	0.0%	2,526.35	0.00	2,526.35	100.0%	0	100.0%
4040 - Sponsors	47,830.00	0.00	47,830.00	100.0%	108,500.00	65,000.00	43,500.00	166.92%	65,000	166.9%
4041 - Other Contributions	25.00	250.00	-225.00	10.0%	146.05	250.00	-103.95	58.42%	250	58.4%
4042 - Other-Advertising	14,276.00	0.00	14,276.00	100.0%	20,865.75	7,000.00	13,865.75	298.08%	7,000	298.1%
4043 - Government Grant	51,665.62	59,749.00	-8,083.38	86.47%	563,591.42	717,251.00	-153,659.58	78.58%	717,251	78.6%
4044 - Ticket Sales	-20,177.00	0.00	-20,177.00	100.0%	0.00	32,000.00	-32,000.00	0.0%	32,000	0.0%
4045 - Other School Visits	10,210.00	0.00	10,210.00	100.0%	14,350.00	10,000.00	4,350.00	143.5%	10,000	143.5%
4046 - Hotel Rebates	57,690.00	0.00	57,690.00	100.0%	64,540.00	34,000.00	30,540.00	189.82%	34,000	189.8%
4047 - Mailing Lists	350.00	100.00	250.00	350.0%	1,750.00	100.00	1,650.00	1,750.0%	100	1,750.0%
4048 - Dues & Subscription Income	41.85	83.00	-41.15	50.42%	2,364.86	1,000.00	1,364.86	236.49%	1,000	236.5%
4900 - Interest-Savings, Short-term CD	1,113.24	416.67	696.57	267.18%	1,711.66	5,000.00	-3,288.34	34.23%	5,000	34.2%
4904 - Unrealized Gain/(Loss)	2,081.76	0.00	2,081.76	100.0%	2,081.76	0.00	2,081.76	100.0%	0	100.0%
4920 - Fundraising Income	50.00	0.00	50.00	100.0%	50.00	4,500.00	-4,450.00	1.11%	4,500	1.1%
4921 - Grant Income	0.00	4,166.67	-4,166.67	0.0%	71,542.00	100,000.00	-28,458.00	71.54%	100,000	71.5%
4930 - Contract Income	140,566.67	113,000.00	27,566.67	124.4%	584,334.67	533,000.00	51,334.67	109.63%	533,000	109.6%
4990 - Other Income	1,000.00	958.33	41.67	104.35%	1,265.30	3,250.00	-1,984.70	38.93%	3,250	38.9%
4992 - In-KInd Contribution	17,500.00	0.00	17,500.00	100.0%	17,500.00	0.00	17,500.00	100.0%	3,250	538.5%
<b>Total Income</b>	<b>397,348.73</b>	<b>185,432.01</b>	<b>211,916.72</b>	<b>214.28%</b>	<b>4,175,119.97</b>	<b>3,557,226.00</b>	<b>617,893.97</b>	<b>117.37%</b>	<b>3,557,226</b>	<b>117.4%</b>
<b>Cost of Goods Sold</b>										
5000 - COGS - Books/Publications	15,371.12	0.00	15,371.12	100.0%	26,299.73	2,000.00	24,299.73	1,315%	2,000	1,315.0%

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12 Months (100%) of the fiscal year presented

	For the month of June				Year-to-date through June 30, 2016				Annual	
	Jun. '16	Budget	\$ Over		Jul '15 - Jun '16		\$ Over		Budget	%
			Budget	% of Budget	YTD Budget	Budget	% of Budget			
5010 - COGS - Promotional Items	-1,347.83	0.00	-1,347.83	100.0%	13,682.02	2,000.00	11,682.02	684.1%	2,000	684.1%
5300 - Purchases/Membership	0.00	0.00	0.00	100.0%	0.00	0.00	0.00	0.0%	0	0.0%
<b>Total COGS</b>	<b>14,023.29</b>	<b>0.00</b>	<b>14,023.29</b>	<b>100.0%</b>	<b>25,958.46</b>	<b>4,000.00</b>	<b>21,958.46</b>	<b>118.22%</b>	<b>4,000</b>	<b>649.0%</b>
<b>Gross Profit</b>	<b>383,325.44</b>	<b>227,628.01</b>	<b>155,697.43</b>	<b>168.4%</b>	<b>3,756,302.78</b>	<b>3,367,793.99</b>	<b>388,508.79</b>	<b>111.54%</b>	<b>3,553,226</b>	<b>105.7%</b>
<b>Expense</b>										
6000 - Payroll Expenses	178,517.09	126,943.41	51,573.68	140.63%	1,499,220.78	1,525,220.49	-25,999.71	98.3%	1,525,220	98.3%
6010 - Temporary Help	0.00	0.00	0.00	0.0%	6,460.93	8,000.00	-1,539.07	80.76%	8,000	80.8%
6110 - Payroll Taxes	9,999.58	10,222.92	-223.34	97.82%	123,795.98	122,825.06	970.92	100.79%	122,825	100.8%
6120 - Workers Comp	1,296.42	1,235.41	61.01	104.94%	13,724.16	14,831.91	-1,107.75	92.53%	14,832	92.5%
6130 - Dental Insurance	1,013.65	1,599.09	-585.44	63.39%	11,542.20	19,189.08	-7,646.88	60.15%	19,189	60.1%
6140 - Medical Insurance	5,470.98	5,764.59	-293.61	94.91%	61,963.90	69,175.08	-7,211.18	89.58%	69,175	89.6%
6142 - Aflac Insurance	-23.12	0.00	-23.12	100.0%	1,024.06	0.00	1,024.06	100.0%	0	100.0%
6150 - Employee Life Insurance	348.42	330.74	17.68	105.35%	1,945.77	3,968.88	-2,023.11	49.03%	3,969	49.0%
6155 - Retirement Plan	5,251.60	4,036.91	1,214.69	130.09%	37,942.13	48,442.92	-10,500.79	78.32%	48,443	78.3%
6170 - Vacation Expense	-20,948.96	0.00	-20,948.96	100.0%	5,098.14	0.00	5,098.14	100.0%	0	100.0%
6210 - Phone Expense	10,286.42	2,093.33	8,193.09	491.39%	35,310.67	25,039.96	10,270.71	141.02%	25,040	141.0%
6220 - Electricity Expense	1,939.70	1,166.67	773.03	166.26%	12,669.15	14,000.04	-1,330.89	90.49%	14,000	90.5%
6221 - Disposal Expense	150.90	148.33	2.57	101.73%	1,688.84	1,779.96	-91.12	94.88%	1,780	94.9%
6222 - Gas Expense	0.97	43.33	-42.36	2.24%	434.92	519.96	-85.04	83.65%	520	83.6%
6223 - Janitorial Expense	1,300.00	616.67	683.33	210.81%	6,940.00	7,400.04	-460.04	93.78%	7,400	93.8%
6224 - Security (Alarm) Expense	75.00	83.33	-8.33	90.0%	1,049.00	999.96	49.04	104.9%	1,000	104.9%
6230 - Insurance Expense	895.64	1,083.33	-187.69	82.68%	13,043.24	12,999.96	43.28	100.33%	13,000	100.3%
6240 - Water Expense	352.78	579.17	-226.39	60.91%	1,871.27	2,000.04	-128.77	93.56%	2,000	93.6%
6250 - Tax & Licenses	0.00	333.33	-333.33	0.0%	3,324.75	7,999.96	-4,675.21	41.56%	8,000	41.6%
6300 - Postage	1,423.81	311.92	1,111.89	456.47%	1,599.24	4,908.04	-3,308.80	32.58%	4,908	32.6%
6301 - Postage Freight Shipping	0.00	0.00	0.00	0.0%	1,854.86	3,500.00	-1,645.14	53.0%	3,500	53.0%
6302 - Postage UPS	979.85	175.00	804.85	559.91%	5,074.91	4,750.00	324.91	106.84%	4,750	106.8%
6303 - Postage Bulk Mail	0.00	68.08	-68.08	0.0%	7,221.01	8,266.96	-1,045.95	87.35%	8,267	87.3%
6304 - Postage FedEx	409.50	191.67	217.83	213.65%	1,391.04	4,250.04	-2,859.00	32.73%	4,250	32.7%
6310 - Office Supplies Expense	11,489.81	2,279.67	9,210.14	504.01%	38,972.16	32,311.04	6,661.12	120.62%	32,311	120.6%
6330 - Maint & Repairs Equipment	1,217.25	1,441.67	-224.42	84.43%	6,881.19	17,300.04	-10,418.85	39.78%	17,300	39.8%
6331 - Maintenance & Repairs Building	9,220.39	416.67	8,803.72	2,212.88%	10,971.35	8,000.04	2,971.31	137.14%	8,000	137.1%
6340 - Equipment Rental Expense	57,374.10	2,141.67	55,232.43	2,678.94%	238,017.86	195,200.04	42,817.82	121.94%	195,200	121.9%
<b>Total 6350 - Small Equipment Purchases</b>	<b>5,680.72</b>	<b>1,308.00</b>	<b>4,372.72</b>	<b>434.31%</b>	<b>32,354.21</b>	<b>36,330.00</b>	<b>-3,975.79</b>	<b>89.06%</b>	<b>36,330</b>	<b>89.1%</b>
6400 - Activity Supplies	2,642.63	110.00	2,532.63	2,402.39%	52,302.18	22,370.00	29,932.18	233.81%	22,370	233.8%
6401 - Activity Supplies Region 1	0.00	1,082.00	-1,082.00	0.0%	509.56	1,200.00	-690.44	42.46%	1,200	42.5%
6402 - Activity Supplies Region 2	200.00	0.00	200.00	100.0%	200.00	1,200.00	-1,000.00	16.67%	1,200	16.7%
6403 - Activity Supplies Region 3	0.00	1,166.00	-1,166.00	0.0%	555.34	1,200.00	-644.66	46.28%	1,200	46.3%
6404 - Activity Supplies Region 4	0.00	1,200.00	-1,200.00	0.0%	0.00	1,200.00	-1,200.00	0.0%	1,200	0.0%

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6405 - Activity Supplies Region 5	0.00	1,067.00	-1,067.00	0.0%	0.00	1,200.00	-1,200.00	0.0%	1,200	0.0%
6410 - Decorations	0.00	200.00	-200.00	0.0%	27.68	1,700.00	-1,672.32	1.63%	1,700	1.6%
6420 - Education/Prof. Materials	265.97	0.00	265.97	100.0%	3,237.69	1,125.00	2,112.69	287.8%	1,125	287.8%
6430 - Awards & Gifts	2,018.48	600.00	1,418.48	336.41%	8,055.50	13,050.00	-4,994.50	61.73%	13,050	61.7%
6440 - Reprographics	6,712.84	2,943.34	3,769.50	228.07%	73,911.46	72,965.08	946.38	101.3%	72,965	101.3%
6450 - Facility Rental	-1,669.43	100.00	-1,769.43	-1,669.43%	13,937.31	14,600.00	-662.69	95.46%	14,600	95.5%
6501 - Depreciation Expense	-2,773.46	2,625.00	-5,398.46	-105.66%	30,885.14	31,500.00	-614.86	98.05%	31,500	98.0%
6520 - Gains/Losses on Disposal Assets	0.00	0.00	0.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000	0.0%
6600 - Seminars & Education Expense	1,569.30	1,541.67	27.63	101.79%	5,683.30	17,450.04	-11,766.74	32.57%	17,450	32.6%
6610 - Dues & Subscriptions Expense	0.00	606.67	-606.67	0.0%	3,011.00	9,150.04	-6,139.04	32.91%	9,150	32.9%
6700 - Speaker Fees	1,500.00	0.00	1,500.00	100.0%	26,697.00	46,600.00	-19,903.00	57.29%	46,600	57.3%
6710 - Speaker Travel Costs	2,723.18	0.00	2,723.18	100.0%	7,932.06	12,000.00	-4,067.94	66.1%	12,000	66.1%
6720 - Chapter Rebates	0.00	7,500.00	-7,500.00	0.0%	12,025.50	8,900.00	3,125.50	135.12%	8,900	135.1%
6730 - Scholarships	130.00	0.00	130.00	100.0%	20,550.00	17,000.00	3,550.00	120.88%	17,000	120.9%
6740 - Donations & Contributions	0.00	0.00	0.00	0.0%	5,000.00	11,000.00	-6,000.00	45.46%	11,000	45.5%
6800 - Travel Expense	38,446.45	16,138.00	22,308.45	238.24%	163,860.73	160,890.00	2,970.73	101.85%	160,890	101.8%
6810 - Meals Expense	4,097.56	6,025.00	-1,927.44	68.01%	25,546.55	35,325.00	-9,778.45	72.32%	35,325	72.3%
6820 - Conference Music Show Expense	0.00	0.00	0.00	0.0%	3,200.00	6,000.00	-2,800.00	53.33%	6,000	53.3%
6840 - Food Catering Service	137,613.46	0.00	137,613.46	100.0%	419,734.10	234,124.00	185,610.10	179.28%	234,124	179.3%
6850 - Lodging Expense	-85,542.63	7,116.00	-92,658.63	-1,202.12%	309,663.70	143,880.00	165,783.70	215.22%	143,880	215.2%
6900 - Legal Expense	1,600.00	2,050.00	-450.00	78.05%	19,200.00	21,300.00	-2,100.00	90.14%	21,300	90.1%
6910 - Accounting Expense	0.00	0.00	0.00	0.0%	23,500.00	23,500.00	0.00	100.0%	23,500	100.0%
6920 - Bank Charges	3,520.26	250.00	3,270.26	1,408.1%	13,841.43	8,000.00	5,841.43	173.02%	8,000	173.0%
6921 - Credit Card Charge Fees	638.06	0.00	638.06	100.0%	28,259.76	15,000.00	13,259.76	188.4%	15,000	188.4%
6940 - Security Services Annual	8,975.00	0.00	8,975.00	100.0%	8,975.00	0.00	8,975.00	100.0%	0	100.0%
6950 - Other-Services	108,150.70	17,198.33	90,952.37	628.84%	311,036.17	311,749.96	-713.79	99.77%	311,750	99.8%
6960 - Consultants	67,631.00	12,693.00	54,938.00	532.82%	241,583.70	201,216.00	40,367.70	120.06%	201,216	120.1%
6961 - Consultant Reimbursements	3,556.67	166.67	3,390.00	2,133.96%	12,382.15	2,000.04	10,382.11	619.1%	2,000	619.1%
7000 - Advertising/Marketing Expense	0.00	991.67	-991.67	0.0%	424.00	7,400.04	-6,976.04	5.73%	7,400	5.7%
7500 - Interest Expense (mortgage)	340.83	375.00	-34.17	90.89%	5,591.05	5,820.00	-228.95	96.07%	5,820	96.1%
7840 - Miscellaneous Expense	0.00	366.67	-366.67	0.0%	141.84	7,400.04	-7,258.20	1.92%	7,400	1.9%
7920 - In-Kind Expense	17,500.00	0.00	17,500.00	100.0%	17,500.00	0.00	17,500.00	100.0%	0	100.0%
7930 - Indirect Cost	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0	0.0%
<b>Total Expense</b>	<b>603,569.37</b>	<b>248,726.93</b>	<b>354,842.44</b>	<b>242.66%</b>	<b>4,052,348.62</b>	<b>3,669,224.74</b>	<b>383,123.88</b>	<b>110.44%</b>	<b>3,669,225</b>	<b>110.4%</b>
<b>Net Income</b>	<b>-220,243.93</b>	<b>-63,294.92</b>	<b>-156,949.01</b>	<b>347.96%</b>	<b>82,789.60</b>	<b>-115,998.74</b>	<b>198,788.34</b>	<b>-71.37%</b>	<b>-115,999</b>	<b>171.4%</b>